

ASSET MANAGEMENT

OVERVIEW

- *Secure and Protect Assets*
- *Prepare Properties for the Real Estate Market*
- *Administrative Support*
- *Real Estate Owned Services*

IEI offers a comprehensive array of facilities and real estate owned asset management and property preservation services to maintain integrity and to increase the marketability of properties. Our experienced personnel are committed to providing exceptional service and responding to all of our clients' property preservation needs including inspection, routine services, appraisal, clean-outs and regular maid service, performance of repairs, securing access, and maintaining visual appearance.

IEI brings a strong staff prepared for the logistics of managing foreclosed homes in a manner respectful of all parties involved in the process, and the surrounding neighborhood. We pride ourselves on our strong understanding of federal/state/local regulations governing the management and condition of properties.

IEI has successfully managed over 3,000 properties for our clients. In addition, we currently perform property management and repair services as a Field Services Manager and have performed Lead-Based Paint inspections, visual assessments, and clearance testing since 2005 as a Lead Services Contractor for HUD.

PROJECT HIGHLIGHTS

HUD Field Service Manager

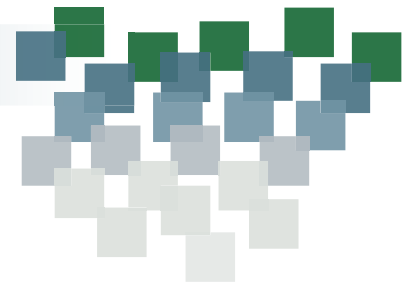
IEI currently manages an average inventory of 2,900 single-family real estate owned assets across Michigan to maximize and protect asset value. Conduct maintenance, physical repair, and remediation to enhance and preserve property to maximize value and interest from homebuyers. Evaluate properties for imminent health and safety concerns, Lead-Based Paint, and wood destroying organisms.

Property Preservation- Safeguard Properties

Completed more than 100 property preservation work orders including securing the site, winterizing, maintaining exterior appearance, including lawn care, and managing utilities for Federal Housing Authority assets in the state of Missouri during a 14-month period. Maintained schedule deadlines for client.

Property Management Services- Cityside Management Corporation

IEI performed home inspections, contract compliance audits, property preservation of foreclosed FHA assets, and REO clean-outs for the states of Arkansas and Louisiana. We also provided long-term maintenance and management of government-owned assets.



"IEI is excellent at anticipating the challenges of managing single-family housing in a depressed market. Their collective knowledge in related areas (appraisals, Lead-Based Paint remediation, code requirements, contract knowledge, wood destroying organism treatment and software manipulation) contributes greatly to their overall efficiency and ability to respond quickly to challenges."

Government Technical Representative, HUD



PRACTICE LEADER



Melinda Schnabel

Ms. Schnabel brings over twelve years of experience in asset and facilities management to our clients. She has worked closely with federal agencies and commercial clients to increase marketability of properties in today's real estate market. She has hands-on experience in property inspection, property preservation, property maintenance & management, custodial property care, and ongoing service management. She also coordinates preservation services for real estate owned inventories, multi-family condominium complexes, multi-family apartment buildings, and federal buildings. Through her experience she has also performed environmental consulting, testing and abatement design.

For more information, please contact

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